



Vacancy Announcement



Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our "Employer of Choice Bank"

Staff, Business Channel Management Unit (01 position based in Head Office, Phnom Penh)

The role is responsible for assisting line manager in participate in product and service development process, and lifecycle to compete in market and meet corporate customers' demand. The role is responsible for assisting line manager in participate in product and service development process, and lifecycle to compete in market and meet corporate customers' demand.

Main Duties:

- Conduct market research to identify gap and opportunities within the FIs;
- Analyze competitor offerings and industry trends to inform product development decisions;
- Develop product and service concepts and features, considering feasibility, profitability, and market fit;
- Participate in products and services development concepts and features, considering feasibility, profitability, and market fit;
- Assist in creating detailed products and services specifications and documentation;
- Collaborate with business department, marketing department, risk management, legal, and technology teams to develop and launch new products and services;
- Involve in the products and services development lifecycle, from ideation to market launch and beyond;
- Stay up-to-date on regulatory changes and industry best practices in commercial banking;
- Prepare presentations and reports for manager;
- Perform other tasks assigned by manager.

Skill/Experince:

- Bachelor Degree of Business Administration, Finance and Baking or other related fields.
- Fresh graduate or 1 year of working experience in related field.
- Technological awareness (especially in FI sector).
- Microsoft Office Skill.
- Presentation Skill.
- English Language (Other language is a plus).

How to Apply:

Interested applicants, please send by email attached with a cover letter and your most updated CV (with current photo) to: hr@ftb.com.kh or submit the hard copy at Our Head Office, Building No. 33 C-D, Tchecoslovaquie Blvd (169), Sangkat Veal Vong, Khan 7 Makara, Phnom Penh. Only short-listed candidates will be contacted for interview. More information, please kindly contact phone number: 081 666 597 /081 444 197.