



Vacancy Announcement



Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long-term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our "Employer of Choice Bank".

Manager, Value Proposition (01 Positions based in Head Office)

This role is responsible for develop planning, coordinate and maintain key partnerships and collaborations according to the values of VIP Banking

Main Duties

- Examine all economic, political, social, technological, environmental, current developments, actual activities of competitors and demand levels as well as ideas for effective business promotion including the establishment of cooperation and alliances with business partnership along with other internal affairs that can facilitate all the work processes of the VIP Banking Department;
- Maintain key partnerships and collaborations according to the values of VIP Banking.
- Plan and coordinate to all departments that focus on costumers' events such as workshops and forums;
- Develop a specific plan to stay in contact with customers by focusing on the process of finding new solutions for customers, send a birthday messages or souvenirs on special occasions as appropriate;
- Promote the implementation of service initiatives and standards;
- Perform other tasks as assigned by management.

Skills/ Experiences

- Bachelor's Degree in Management or related field;
- At least 3 years' experience in related areas;
- English language proficiency, the Chinese language is a plus (written and verbal);
- Result-oriented personality with motives to drive and achieve defined targets;
- Good organizational skill time management and team building;
- High initiative, commitment, good communication and problem-solving skill;
- Highest Confidential, Ethical Judgement, Professionalism;
- A strong desire to work in a team and deal with challenge;
- Computer literacy (Microsoft Word, Excel and Power Point).

How to Apply:

Interested applicants, please send by email attached with a cover letter and your most updated CV (**with current photo**) to: hr@ftb.com.kh or submit the hard copy at Our Head Office, Building No. 33 C-D, Tcheoslovaquie Blvd(169), Sangkat Veal Vong, Khan 7Makara Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597/081 444 179



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www.ftb.com.kh

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