



Vacancy Announcement



Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our "Employer of Choice Bank"

Manager, Products & Service Development (01 Positions based in Phnom Penh)

Main Duties

- Conduct market research to identify gap and opportunities within the FIs.
- Analyze competitor offerings and industry trends to inform product development decisions.
- Develop product and service concepts and features, considering feasibility, profitability, and market fit.
- Create detailed product and service specifications and documentation.
- Collaborate with marketing, risk management, legal, and technology teams to develop and launch new products and services.
- Manage the product and service development lifecycle, from ideation to market launch and beyond.
- Monitor product and performance and make adjustment as needed.
- Analyze customer feedback and usage data to inform future product and service development initiatives.
- Stay up-to-date on regulatory changes and industry best practices in commercial banking.
- Prepare presentations and reports for senior management.

Skills/ Experiences

- Bachelor's degree in Finance, Economics, Business Administration, or a related field.
- Minimum 3-5 years of experience in product development, preferably in the financial services industry.
- Strong analytical and problem-solving skills.
- Excellent communication and presentation skills.
- Ability to work independently and as part of a team.
- Proficiency in financial modeling and analytics tools.
- Understanding of the commercial banking market and products.
- Knowledge of relevant regulations and compliance requirements is a plus.

How to Apply:

Interested applicants, please send by email attached with a cover letter and your most updated CV (**with current photo**) to: hr@ftb.com.kh or submit the hard copy at Our Head Office, Building No. 33 C-D, Tchechoslovaquie Blvd(169), Sangkat Veal Vong, Khan 7Makara Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597/081 444 179



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www.ftb.com.kh

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