



# Vacancy Announcement



## Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our “Employer of Choice Bank”

### **Senior Staff, Corporate Development and Transaction Banking** (01 position based on Head Office, Phnom Penh)

This role is responsible for enhance quality of product. build good relationship with relevant stakeholders to ensure the bank's corporate business development working smoothly.

#### Main Duties

- Initiate product papers/procedure/ guideline/workflow, do market survey regularly, and propose business requirements related to core banking system, digital platforms and other technological programs.
- Prepare product proposal/memo, pricing list, market report, presentation slide and other relevant back-office tasks.
- Propose key competition and value proposition of the bank's corporate businesses to ensure excellence for customers through banking experiences.
- Enhance quality of works through training by quality mentors internally and/or externally.
- Build good relationship with relevant stakeholders including management, staff and business partners at all levels to ensure that the bank's corporate business development working smoothly and having strong supportive from them.
- Participate with relevant departments/offices to ensure that corporate products/services are complied with applicable laws and regulations.
- Implement other tasks as assigned by line manager.

#### Skills/ Experiences

- Bachelor's Degree in Management, Finance and Banking, or related field.
- At least 2-3 years of experience in related areas.
- Good team member and leader with ability to build up rapport with departments and business units across the bank.
- Result-oriented personality with motives to drive and achieve defined targets.
- A strong desire to work in a team and deal with challenge.
- Good organizational skill, time management, and team building.
- High initiative, commitment, good communication and problem-solving skills.
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#### How to Apply:

Interested applicants, please send by email attached with a cover letter and your most updated CV (with current photo) to: [hr@ftb.com.kh](mailto:hr@ftb.com.kh) or submit the hard copy at Our Head Office, Building No. 33 C-D, Tcheoslovaquie Blvd(169), Sangkat Veal Vong, Khan 7Makara Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597/081 444 179



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