



Vacancy Announcement



Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our “Employer of Choice Bank”

Deposit Relationship Executive (05 position based in Phnom Penh)

This role is directly reported to Branch Manager, the deposit relationship executive will perform the following duties:

Main Duties

- Identify potential clients and increase the segment’s deposit and client base.
- Networking with existing and prospective clients.
- Promote and cross-sell various bank products and services.
- Prepare plan and sale pipeline and submit to line manager for review.
- Deliver timely and convenient solutions that respond to the customer’s needs and complaints and ensure the highest level of customer service.
- Ensure compliance with the Bank’s policies and procedures.
- Provide feedback for improvement.
- Achieve agreed sales target.

Skills/ Experiences

- Bachelor’s Degree in Management, Finance and Banking, or related field.
- Fresh graduate are welcome, one year experience in Marketing and Sale with Bank/MFI are preferable.
- Good negotiation and internal & external relationship building skills.
- Strong customer service and result-oriented personality.
- Strong leadership skill, people management and team building skills.
- Good communication and problem solving skills.
- Computer literacy and English language proficiency.
- Proficient at producing and presenting reports

How to Apply:

Interested applicants, please send by email attached with a cover letter and your most updated CV (with current photo) to: HR@ftb.com.kh or submit the hard copy at Our Head Office, Building No. 33 C-D, Tchecoslovaquie Blvd (169), Sangkat Veal Vong, Khan 7 Makara, Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597 /081 444 197



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www.ftb.com.kh

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